

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
hardy@madison-co.com

14 September 2018

District 1 Supervisor Sheila Jones
District 2 Supervisor Trey Baxter
District 3 Supervisor Gerald Steen
District 4 Supervisor David Bishop
District 5 Supervisor Paul Griffin

Subject: Award Asphalt and Gravel Term Bids for Period 1 Oct. 2018 – 30 Sept. 2019:

Dear All:

Reverse auctions were conducted on September 13 for asphalt and gravel term bids for the period 1 October 2018 – September 30, 2019. Attached are copies of the bid tabulations provided by the reverse auction portal, the asphalt spreadsheet tabulation, and the freight-cost calculations. I recommend that the Board take the following action:

1. Award the Term Bid for SC-1 Type II ASPHALT for the period 1 Oct 2018 – 31 March 2019 to APAC-CANTON.

Note: APAC-Canton's price for SC-1 of \$60.35 is higher than ADCAMP's and APAC-Jackson's bids; however, the round-trip haul distance to Jackson is much greater. When fuel cost, driver pay and benefits, and tires and dump-truck maintenance are calculated into the equation, the total cost to pick-up a ton of SC 1 Type II Asphalt from APAC-Canton is \$60.59 compared to \$62.21 from ADCAMP and \$62.73 from APAC-Jackson, making APAC-Canton the "lowest and best bid." Detailed calculations are attached and incorporated as part of this letter by reference.

2. Award the First Alternate Term Bid for SC-1 Type II ASPAHLT for the period 1 Oct 2018 – 31 March 2019 to ADCAMP.
3. Award the Second Alternate Term Bid for SC-1 Type II ASPAHLT for the period 1 Oct 2018 – 31 March 2019 to APAC-Jackson.
4. Award the Term Bid for BB 1 ASPHALT for the period 1 Oct 2018 – 31 March 2019 to Dickerson & Bowen.
5. Award the First Alternate Term Bid for BB 1 ASPHALT for the period 1 Oct 2018 – 31 March 2019 to ADCAMP.

6. Award the Term Bid for LIQUID ASPHALT for the period 1 Oct 2018 – 31 March 2019 to Ergon.
7. Award the First Alternate Term Bid for LIQUID ASPHALT for the period 1 October 2018 – 31 March 2019 to Blackledge.
8. Reject Dickerson & Bowen's lone bid for COLD MIX.
9. Award the Term Bid for WASHED ROAD GRAVEL for the period 1 October 2018 to 30 September 2019 to Hammett Gravel-Kuhn/Coxburg.
10. Award the First Alternate Term Bid for WASHED ROAD GRAVEL for the period 1 October 2018 to 30 September 2019 to Hammett Gravel-Redwood.
11. Award the Term Bid for CLAY GRAVEL for the period 1 October 2018 to 30 September 2019 to Hammett Gravel-Kuhn/Coxburg.
12. Award the First Alternate Term Bid for CLAY GRAVEL for the period 1 October 2018 to 30 September 2019 to Hammett Gravel-Redwood.

Thank you in advance for your consideration of the above recommendations.

Sincerely,



Hardy Crunk
Purchase Clerk

Attachments:
Asphalt spreadsheet tabulation
Copies of bids
Freight-cost calculations

ASPHALT TABULATION FOR TERM BID PERIOD 1 OCTOBER 2018 TO 30 SEPTEMBER 2019

PRIMARY TERM BID	Terry May	Terry May	Don Gleen	Ralph Barnes
FIRST ALTERNATE TERM BID	O: 376-4000	O: 376-4000	O: 346-7368	O: 939-4493
2ND ALTERNATE TERM BID	F: 376-4055	F: 376-4055	F: 346-7152	C: 940-1343
	john.may@apac.com	john.may@apac.com	dongleen@bellsouth.net	ralph@adcampinc.com

SC 1 TYPE II PICKED UP BY ROAD DEPT

Miles to Road Department (Source: Bing maps)

SC 1 Type II Asphalt Bid Price

	APAC Canton	APAC Jackson	Dickerson Jackson	ADCAMP Rankin	ST CONTRACT Superior Jax
Miles to Road Department (Source: Bing maps)	1.5	29.3	27.6	27.3	24
Round trip miles	3	58.6	55.2	54.6	48
X \$1.404 per mile freight cost	\$4.21	\$82.27	\$77.50	\$76.66	\$67.39
Freight cost per ton (per mile cost/average tons per load)	\$0.24	\$4.73	\$4.45	\$4.41	\$3.87
Cost per ton picked-up (commodity price plus freight)	\$60.59	\$62.73	\$66.45	\$62.21	\$63.87

BB 1 PICKED UP BY ROAD DEPT

Miles to Road Department (Source: Bing maps)

BB 1 ASPHALT BID PRICE

	APAC Canton	APAC Jackson	Dickerson Jackson	ADCAMP Rankin
Miles to Road Department (Source: Bing maps)	1.5	29.3	27.6	27.3
Round trip miles	3	58.6	55.2	54.6
X \$1.404 per mile freight cost	\$4.21	\$82.27	\$77.50	\$76.66
Freight cost per ton (per mile cost/average tons per load)	\$0.24	\$4.73	\$4.45	\$4.41
Cost per ton picked-up (commodity price plus freight)	No Bid	No Bid	\$59.45	\$61.41

COLD MIX

	APAC Jackson	Dickerson Jackson
		\$100.00

LIQUID ASPHALT CRS-2 (PER GALLON)

Full truck load delivered

	ERGON	BLACKLEDGE	ST CONTRACT
	\$2.38	\$2.39	

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ID	Name	Phone	Email	Company Name	Date Submitted	Bid Amount	View Bid
72	Ralph Barnes	(601) 939-4493	ralph@adcampinc.com	Adcamp, Inc.	09-13-2018 11:03:38 am	\$57.80	
69	Ralph Barnes	(601) 939-4493	ralph@adcampinc.com	Adcamp, Inc.	09-13-2018 10:57:13 am	\$58.00	
71	terry may	(601) 376-4000	john.may@apac.com	APAC-Mississippi Jackson	09-13-2018 10:58:52 am	\$58.00	
46	Ralph Barnes	(601) 939-4493	ralph@adcampinc.com	Adcamp, Inc.	09-13-2018 10:02:53 am	\$58.50	
66	terry may	(601) 376-4000	john.may@apac.com	APAC-Mississippi Jackson	09-13-2018 10:53:01 am	\$58.50	
43	terry may	(601) 376-4000	john.may@apac.com	APAC-Mississippi Jackson	09-13-2018 10:01:29 am	\$59.00	
73	terry may	(601) 376-4000	john.may@apac.com	APAC-Mississippi Canton	09-13-2018 11:07:38 am	\$60.35	
70	terry may	(601) 376-4000	john.may@apac.com	APAC-Mississippi canton	09-13-2018 10:58:00 am	\$60.50	
68	terry may	(601) 376-4000	john.may@apac.com	APAC-Mississippi Canton	09-13-2018 10:55:24 am	\$61.25	
57	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc.	09-13-2018 10:14:33 am	\$62.00	
45	terry may	(601) 376-4000	john.may@apac.com	APAC-Mississippi Canton	09-13-2018 10:02:42 am	\$63.00	
53	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc	09-13-2018 10:08:15 am	\$65.00	
51	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc.	09-13-2018 10:07:01 am	\$85.00	

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ID	Name	Phone	Email	Company Name	Date Submitted	Bid Amount	View Bid
48	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc.	09-13-2018 10:05:18 am	\$55.00	
58	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc	09-13-2018 10:16:55 am	\$55.00	
44	Ralph Barnes	(601) 939-4493	ralph@adcampinc.com	Adcamp, Inc.	09-13-2018 10:01:49 am	\$57.00	
47	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc	09-13-2018 10:03:29 am	\$65.00	

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Search:

ID	Name	Phone	Email	Company Name	Date Submitted	Bid Amount	View Bid
67	Amy Walker	(601) 933-3000	amy.walker@ergon.com	Ergon Asphalt & Emulsions, Inc.	09-13-2018 10:54:14 am	\$2.38	
63	JENNIFER MYERS	(228) 224-0885	JMYERS@BE-INC.COM	BLACKLIDGE EMULSIONS, INC.	09-13-2018 10:34:19 am	\$2.39	View Bid
64	JENNIFER MYERS	(228) 224-0885	JMYERS@BE-INC.COM	BLACKLIDGE EMULSIONS, INC.	09-13-2018 10:36:26 am	\$2.39	View Bid
65	JENNIFER MYERS	(228) 224-0885	JMYERS@BE-INC.COM	BLACKLIDGE EMULSIONS, INC.	09-13-2018 10:48:30 am	\$2.39	View Bid
61	Amy Walker	(601) 933-3000	amy.walker@ergon.com	Ergon Asphalt & Emulsions, Inc.	09-13-2018 10:27:49 am	\$2.40	
60	JENNIFER MYERS	(228) 224-0885	JMYERS@BE-INC.COM	BLACKLIDGE EMULSIONS, INC.	09-13-2018 10:26:24 am	\$2.41	View Bid
62	JENNIFER MYERS	(228) 224-0885	JMYERS@BE-INC.COM	BLACKLIDGE EMULSIONS, INC.	09-13-2018 10:31:22 am	\$2.41	View Bid
49	Amy Walker	(601) 933-3000	amy.walker@ergon.com	Ergon Asphalt & Emulsions, Inc.	09-13-2018 10:05:50 am	\$2.44	

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Liquid Asphalt

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Search:

ID	Name	Phone	Email	Company Name	Date Submitted	Bid Amount	View Bid
54	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc.	09-13-2018 10:10:10 am	\$100.00	
59	Don Glenn	(601) 969-2002	donglenn@bellsouth.net	Dickerson & Bowen Inc.	09-13-2018 10:19:07 am	\$100.00	

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Cold Mit

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Search:

ID	Name	Phone	Email	Company Name	Date Submitted	Bid Amount	View Bid
52	Tim Deason	(662) 834-1867	tdeason@earthlink.com	Hammett Gravel Kuhn/Coxburg	09-13-2018 10:07:45 am	\$12.50	
50	Tim Deason	(666) 834-1867	tdeason@earthlink.com	Hammett Gravel Redwood	09-13-2018 10:05:57 am	\$13.25	

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Washed Road Gravel

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Hammett Gravel Company, Inc.

PHONE 662-834-1867

SINCE 1941

P.O. DRAWER 209

Lexington, Mississippi

39095

September 13, 2018

Quotation

Hammett Gravel Company, Inc. – Kuhn/Coxburg Plants (Holmes County)

Washed Road Gravel

Washed Road Gravel

\$ 12.50 per ton

All material to be picked up by Madison County at the designated gravel pit. This pricing is a term bid for Period 1 October 2018 – 30 September 2019.

Pit location is 1100 Coxburg Rd, Lexington, MS

Hammett Gravel Company, Inc.


Tim Deason

Office Manager

662-834-1867

Hammett Gravel Company, Inc.

PHONE 662-834-1867

SINCE 1941

P.O. DRAWER 209

Lexington, Mississippi
39095

September 13, 2018

Quotation

Hammett Gravel Company, Inc. – Redwood Plant (Warren County)

Washed Road Gravel

Washed Road Gravel

\$ 13.25 per ton

All material to be picked up by Madison County at the designated gravel pit. This pricing is a term bid for Period 1 October 2018 – 30 September 2019.

Pit location is 8252 Youngton Road, Vicksburg, MS

Hammett Gravel Company, Inc.


Tim Deason

Office Manager

662-834-1867

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Search:

ID	Name	Phone	Email	Company Name	Date Submitted	Bid Amount	View Bid
56	Tim Deason	(662) 834-1867	ideason@earthlink.com	Hammelt Gravel Kuhn/Coxburg	09-13-2018 10:11:33 am	\$5.25	
55	Tim Deason	(662) 834-1867	ideason@earthlink.com	Hammelt Gravel Redwood	09-13-2018 10:10:15 am	\$5.50	

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Hammett Gravel Company, Inc.

PHONE 662-834-1867

SINCE 1941

P.O. DRAWER 209

Lexington, Mississippi

39095

September 13, 2018

Quotation

Hammett Gravel Company, Inc. – Redwood Plant (Warren County)

Clay Gravel

Clay Gravel

\$ 5.50 per ton

All material to be picked up by Madison County at the designated gravel pit. This pricing is a term bid for Period 1 October 2018 – 30 September 2019.

Pit location is 8252 Youngton Road, Vicksburg, MS

Hammett Gravel Company, Inc.


Tim Deason

Office Manager

662-834-1867

Hammett Gravel Company, Inc.

PHONE 662-834-1867

SINCE 1941

P.O. DRAWER 209

Lexington, Mississippi
39095

September 13, 2018

Quotation

Hammett Gravel Company, Inc. – Kuhn/Coxburg Plants (Holmes County)

Clay Gravel

Clay Gravel

\$ 5.25 per ton

All material to be picked up by Madison County at the designated gravel pit. This pricing is a term bid for Period 1 October 2018 – 30 September 2019.

Pit location is 1100 Coxburg Rd, Lexington, MS

Hammett Gravel Company, Inc.


Tim Deason

Office Manager

662-834-1867

**ESTIMATE OF COST PER MILE TO OPERATE DUMP TRUCKS
FOR THE PERIOD 1 OCTOBER 2018 - 30 SEPTEMBER 2019**

AVERAGE MPG FOR DUMP TRUCK	5.62
DIESEL PRICE PER GALLON	\$2.614
DIESEL COST PER MILE	\$0.465
OTHER COSTS PER MILE (TIRES, REPAIRS, ETC)	\$0.140
TOTAL TRUCK COST PER MILE	\$0.605

AVERAGE DRIVER WAGES & BENEFITS	\$23.97
AVERAGE MILES DRIVEN PER HOUR	30
DRIVER COST PER MILE	\$0.799

ESTIMATED COST PER MILE	\$1.404
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Notes: Diesel Price is based on 9/2/2018 Fuelman bill
Driver Cost based on numbers provided by Human Resources Dept
Other Costs based on purchase orders and credit card charges

DUMP AND TRACTOR TRUCK MILEAGE COST FOR PRIOR YEAR

TRUCK NUMBER	7/30/2017	7/30/2018	YEARLY MILES	AVERAGE LOAD TONS
21587	59,612	81,667	22,055	23.6
21588	68,137	99,789	31,652	23.6
21589	65,246	96,107	30,861	23.6
21590	53,332	78,814	25,482	23.6
21591	63,512	93,422	29,910	23.6
2301	76,231	92,481	16,250	13
2302	76,902	99,082	22,180	13
2303	85,570	114,074	28,504	13
2304	73,298	98,899	25,601	13
2306	90,766	120,172	29,406	13
2307	85,554	111,696	26,142	13
2308	103,662	130,840	27,178	13

TOTAL DUMP TRUCK FLEET MILES 315,221
AVERAGE YEARLY MILEAGE PER TRUCK 26,268

AVERAGE LOAD IN TONS 17.4

REPAIRS/PARTS \$25,399.35

TIRES \$19,297.20

TOTAL TIRES, REPAIRS, AND PARTS \$44,696.55

DIVIDED BY 12 TRUCKS \$3,724.71

DIVIDED BY AVERAGE MILES PER TRUCK \$0.14
EQUAL AVERAGE TIRE/REPAIR PER MILE

Note: The dump and tractor trucks are under a five-year warranty; therefore, repair costs are low at this time. Repair cost will increase in 2020.